



MONROE CAPITAL

INDEPENDENT SPONSOR FINANCE

"ONE-STOP" DEBT & EQUITY SOLUTIONS FOR INDEPENDENT SPONSORS

INVESTMENT CRITERIA

COMPANY CRITERIA

- EBITDA of \$5 million and greater
- Historical & projected growth
- Solid industry fundamentals
- Diversified customer base

TRANSACTION CRITERIA

- ≥ \$20 million in enterprise value
- ≥ \$2 million in Monroe equity per transaction
- Monroe to provide senior debt

ABOUT MONROE CAPITAL

The Independent Sponsor Finance vertical focuses on providing comprehensive "one-stop" solutions for independent sponsors seeking both debt and equity financing for acquisitions and recapitalizations. Monroe offers independent sponsors an efficient path for raising capital and a high degree of certainty in completing transactions. Monroe represents a strategic partner capable of funding future growth while utilizing the most flexible, cost-effective capital structures. The team seeks to partner with independent sponsors with a proven track record of creating realized equity value. For over 20 years, Monroe Capital has supported independent sponsors and executives in a variety of industries. With over 2,050 transactions completed and more than \$39 billion in financings for middle market clients in the U.S. and Canada, Monroe prides itself on its flexible investment approach and its ability to close and fund transactions quickly.

MONROE CAPITAL ADVANTAGE

"ONE-STOP" FUNDING SOLUTIONS

- Efficient and cost-effective path for Independent Sponsors looking to raise both debt & equity capital

ATTRACTIVE SPONSOR ECONOMICS

- Monroe offers Independent Sponsors with preferable economics (closing fees, annual management fees and promote structures)

ATTRACTIVE SPONSOR GOVERNANCE

- Flexible governance that preserves the ability for independent sponsors to retain control



2021 BEST U.S.
DIRECT
LENDING FUND of the YEAR



2022 SMALL MID-MARKET
LENDER of the YEAR, U.S.A.



2020 PRIVATE CREDIT
STRATEGY of the YEAR



2021 LOWER MID-MARKET
LENDER of the YEAR, AMERICAS
2021 SENIOR LENDER of
the YEAR



2018 LENDER
of the YEAR

Chicago • Austin • Boston • Farmington • Los Angeles • Miami • Naples • New York • San Francisco • Seoul

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INDEPENDENT SPONSOR FINANCE

INDEPENDENT SPONSOR FINANCE TEAM

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REPRESENTATIVE INVESTMENTS

\$49,000,000
Senior Credit Facility & Equity Investment

Transportation
Cargo Company

Acquisition Financing

\$57,560,000
Senior Credit Facility & Equity Investment

Healthcare & Pharmaceuticals
Company

Acquisition Financing

\$75,000,000
Senior Credit Facility & Equity Investment

Transportation
Cargo Company

Acquisition Financing

\$32,300,000
Senior Credit Facility & Equity Investment

Media
Company

Acquisition Financing

\$75,000,000
Senior Credit Facility

Business Services
Company

Acquisition Financing

\$32,705,000
Senior Credit Facility & Equity Investment

Healthcare
Company

Recapitalization

\$40,000,000
Senior Credit Facility

Consumer Services
Company

Acquisition Financing

\$10,000,000
Unitranche Credit Facility & Equity Investment

Manufacturing
Company

Acquisition Financing

\$20,500,000
Unitranche Credit Facility & Equity Investment

Healthcare Services
Company

Acquisition Financing

\$65,000,000
Senior Credit Facility & Equity Investment

Leisure & Entertainment
Company

Add-on Acquisition Financing

\$49,300,000
Senior Credit Facility & Equity Investment

Specialty Chemical
Platform Company

Acquisition Financing

\$27,000,000
Senior Credit Facility & Equity Investment

Marketing Services
Company

Growth Capital

\$33,000,000
Senior Credit Facility & Equity Investment

Corporate Events & Marketing
Company

Growth Capital

\$65,000,000
Term Loan & Equity Investment

Engineering
Services Company

Acquisition Financing