

# LEADER IN MIDDLE MARKET FINANCE

# **INVESTMENT CRITERIA**

• Middle market companies starting at \$5 million EBITDA

# **INVESTMENT PRODUCTS**

- Cash flow and enterprise value loans
- Unitranche financings
- Recurring revenue loans
- · SaaS financing
- Club and syndicated transactions
- · Asset backed loans
- Equity co-investments

### TRANSACTION TYPES

- Acquisitions
- Refinancings
- Growth capital
- · Leveraged recapitalizations
- · Specialty finance
- · Special situations

### TARGET INVESTMENTS

- Private equity sponsored
- Privately held companies
- Independent sponsor transactions

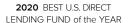
# **INDUSTRY FOCUS**

Our team has experience across many industry verticals, including specialization in:

- Business services
- Healthcare
- Software & technology
- Media
- Consumer Goods
- Specialty finance
- Distribution
- Manufacturing
- Retail & Consumer products

With over 1,400 transactions completed and more than \$20 billion in financings for middle market clients in the U.S. and Canada, Monroe Capital prides itself on its flexible investment approach and its ability to close and fund transactions quickly.







2020 MIDDLE MARKET LENDER of the YEAR, AMERICAS



2020 PRIVATE CREDIT STRATEGY of the YEAR



AVVARUS ZUZU

**2020** LOWER MID-MARKET LENDER of the YEAR, AMERICAS

2020 LENDER of the YEAR

**2020** CLO MANAGER of the YEAR



2018 LENDER of the YEAR



# RETAIL & CONSUMER PRODUCTS ASSET BASED LENDING

Our team understands the intricacies and challenges within the retail and consumer products sector. We take a broad perspective when structuring our credit facilities, which maximizes flexibility and liquidity for our borrowers. Years of direct industry knowledge coupled with extensive and value-add relationships, allow us to deliver capital solutions custom tailored to fit your needs based on your goals.

### ASSETS FOR LENDING CONSIDERATION

- Inventory
- Accounts receivable
- · Machinery and equipment
- · Intangible assets

### TYPES OF BUSINESSES FINANCED

- Specialty retailers
- Direct marketing
- · Wholesale and distribution
- E-commerce
- Licensing

### CONTACT

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### **INDUSTRY SEGMENTS**

- Jewelry
- Apparel
- Furniture
- Food and beverage

### REPRESENTATIVE TRANSACTIONS

