

# CREATING VALUE WITH OUR PARTNERS IN SPECIALTY FINANCE

#### **INVESTMENT CRITERIA**

- Ability to underwrite facilities over \$150 million
- In-house credit and analytics
- Proprietary sourcing channel
- Current or near term cash-flow characteristics in liquid or illiquid assets
- U.S. focus with foreign capabilities

## **INDUSTRY FOCUS**

Our team has experience across many industry verticals, including specialization in:

- Business services
- Healthcare
- Software & technology
- Media

- · Specialty finance
- Distribution
- Manufacturing
- Consumer goods

### TRANSACTION TYPES

- Typically agent, but can partner with other lenders
- Directly originated asset pool loans: revolving, senior, and junior structures
- Selective operating company loans and equity investments
- Warehouse and securitization structures
- Opportunistic portfolio purchases

With over 1,300 transactions completed and more than \$17 billion in financings for middle market clients in the U.S. and Canada, Monroe Capital prides itself on its flexible investment approach and its ability to close and fund transactions quickly.



2020 BEST U.S. DIRECT LENDING FUND of the YEAR



**2020** MIDDLE MARKET LENDER of the YEAR, AMERICAS



2020 PRIVATE CREDIT STRATEGY of the YEAR



AWARDS ZUZL

2020 LOWER MID-MARKET LENDER of the YEAR, AMERICAS

2020 LENDER of the YEAR

2020 CLO MANAGER of the YEAR



2018 LENDER of the YEAR



## SPECIALTY FINANCE

The Specialty Finance vertical focuses on generating current cash flow based on senior secured debt investments across a diverse portfolio of asset types that tend to have limited correlation to underlying economic conditions. The team has a broad investment mandate and prides itself not only on its industry expertise but also on its ability to move quickly and efficiently on new sectors and opportunities. The team has the resources to underwrite transactions of over \$100 million and has significant experience and flexibility in structuring and execution.

#### **SECTOR FOCUS**

- Litigation finance
- Small business lending and leasing
- Consumer finance
- Commercial real estate finance
- Royalty streams
- Structured settlements
- Infrastructure finance

#### **PARTNERS**

- Financial technology companies
- Specialty finance companies
- Private equity and venture capital firms
- Lending platforms
- Asset managers and funds
- Selective de novo joint ventures

## **SPECIALTY FINANCE TEAM**

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