



MONROE CAPITAL



INDEPENDENT SPONSOR FINANCE

“ONE-STOP” DEBT & EQUITY SOLUTIONS FOR INDEPENDENT SPONSORS

INVESTMENT CRITERIA

COMPANY CRITERIA

- EBITDA of \$5 million and greater
- Historical & projected growth
- Solid industry fundamentals
- Diversified customer base

TRANSACTION CRITERIA

- ≥ \$20 million in enterprise value
- ≥ \$2 million in Monroe equity per transaction
- Monroe to provide senior debt

MONROE CAPITAL ADVANTAGE

“ONE-STOP” FUNDING SOLUTIONS

- Efficient and cost-effective path for Independent Sponsors looking to raise both debt & equity capital

ATTRACTIVE SPONSOR ECONOMICS

- Monroe offers Independent Sponsors with preferable economics (closing fees, annual management fees and promote structures)

ATTRACTIVE SPONSOR GOVERNANCE

- Flexible governance that preserves the ability for independent sponsors to retain control

ABOUT MONROE CAPITAL

The Independent Sponsor Finance vertical focuses on providing comprehensive “one-stop” solutions for independent sponsors seeking both debt and equity financing for acquisitions and recapitalizations. Monroe offers independent sponsors an efficient path for raising capital and a high degree of certainty in completing transactions. Monroe represents a strategic partner capable of funding future growth while utilizing the most flexible, cost-effective capital structures. The team seeks to partner with independent sponsors with a proven track record of creating realized equity value. For over 20 years, Monroe has supported independent sponsors and executives in a variety of industries. With over 2,075 transactions completed and more than \$40 billion in financings for middle market clients in the U.S. and Canada, Monroe prides itself on its flexible investment approach and its ability to close and fund transactions quickly.



2022 LOWER MID-MARKET LENDER of the YEAR, AMERICAS

2022 CLO MANAGER of the YEAR, AMERICAS



2022 BEST PERFORMANCE in PRIVATE DEBT – MID-CAP, KOREA



2023 LOWER MIDDLE MARKETS LENDER of the YEAR, U.S.A.



2021 BEST U.S. DIRECT LENDING FUND of the YEAR



2020 PRIVATE CREDIT STRATEGY of the YEAR

Chicago • Austin • Boston • Farmington • Los Angeles • Miami • Naples • New York • San Francisco • Seoul

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INDEPENDENT SPONSOR FINANCE

INDEPENDENT SPONSOR FINANCE TEAM

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REPRESENTATIVE INVESTMENTS

\$49,000,000
Senior Credit Facility
& Equity Investment

Transportation
Cargo Company

Acquisition Financing

\$57,560,000
Senior Credit Facility
& Equity Investment

Healthcare &
Pharmaceuticals
Company

Acquisition Financing

\$75,000,000
Senior Credit Facility
& Equity Investment

Transportation
Cargo Company

Acquisition Financing

\$32,300,000
Senior Credit Facility
& Equity Investment

Media
Company

Acquisition Financing

\$75,000,000
Senior Credit Facility

Business Services
Company

Acquisition Financing

\$32,705,000
Senior Credit Facility
& Equity Investment

Healthcare
Company

Recapitalization

\$40,000,000
Senior Credit Facility

Consumer Services
Company

Acquisition Financing

\$10,000,000
Unitranche Credit Facility
& Equity Investment

Manufacturing
Company

Acquisition Financing

\$20,500,000
Unitranche Credit Facility
& Equity Investment

Healthcare Services
Company

Acquisition Financing

\$65,000,000
Senior Credit Facility
& Equity Investment

Leisure &
Entertainment
Company

Add-on Acquisition Financing

\$49,300,000
Senior Credit Facility
& Equity Investment

Specialty Chemical
Platform Company

Acquisition Financing

\$27,000,000
Senior Credit Facility
& Equity Investment

Marketing Services
Company

Growth Capital

\$33,000,000
Senior Credit Facility
& Equity Investment

Corporate Events &
Marketing Company

Growth Capital

\$65,000,000
Term Loan
& Equity Investment

Engineering
Services Company

Acquisition Financing