



MONROE CAPITAL



LEADER IN MIDDLE MARKET FINANCE

INVESTMENT CRITERIA

- Middle market companies starting at \$5 million EBITDA

INVESTMENT PRODUCTS

- Cash flow and enterprise value loans
- Unitranche financings
- Recurring revenue loans
- SaaS financing
- Club and syndicated transactions
- Asset backed loans
- Equity co-investments

TRANSACTION TYPES

- Acquisitions
- Refinancings
- Growth capital
- Leveraged recapitalizations
- Specialty finance
- Special situations

TARGET INVESTMENTS

- Private equity sponsored
- Privately held companies
- Independent sponsor transactions

INDUSTRY FOCUS

Our team has experience across many industry verticals, including specialization in:

- Business services
- Healthcare
- Software & technology
- Media
- Consumer Goods
- Specialty finance
- Distribution
- Manufacturing
- Retail & Consumer products

With over 1,300 transactions completed and more than \$17 billion in financings for middle market clients in the U.S. and Canada, Monroe Capital prides itself on its flexible investment approach and its ability to close and fund transactions quickly.



2019 BEST U.S. DIRECT
LENDING FUND of the YEAR



2019 SMALL MIDDLE MARKETS
LENDER of the YEAR, AMERICAS



2018 LENDER
of the YEAR



2018 LOWER MID-MARKET
LENDER of the YEAR, AMERICAS



2015 SMALL BUSINESS INVESTMENT
COMPANY (SBIC) of the YEAR

Chicago • New York • Los Angeles • San Francisco • Atlanta • Boston

monroecap.com | 312.258.8300



RETAIL & CONSUMER PRODUCTS ASSET BASED LENDING

Our team understands the intricacies and challenges within the retail and consumer products sector. We take a broad perspective when structuring our credit facilities, which maximizes flexibility and liquidity for our borrowers. Years of direct industry knowledge coupled with extensive and value-add relationships, allow us to deliver capital solutions custom tailored to fit your needs based on your goals.

ASSETS FOR LENDING CONSIDERATION

- Inventory
- Accounts receivable
- Machinery and equipment
- Intangible assets

INDUSTRY SEGMENTS

- Jewelry
- Apparel
- Furniture
- Food and beverage

TYPES OF BUSINESSES FINANCED

- Specialty retailers
- Direct marketing
- Wholesale and distribution
- E-commerce
- Licensing

CONTACT

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REPRESENTATIVE TRANSACTIONS

<p>\$20,500,000 Unitranche Credit Facility <i>was provided to support the acquisition of</i></p> <p>the tie bar <i>a portfolio company of</i></p> <p> CGP Chicago Growth Partners</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p>\$78,500,000 Senior Secured Credit Facility <i>was provided to support the acquisition of</i></p> <p>ESCORT <i>a portfolio company of</i></p> <p> MONOMOY CAPITAL PARTNERS</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p>\$27,500,000 Senior Secured Credit Facility <i>was provided to support the acquisition of</i></p> <p>Gem Shopping Network <i>a affiliated portfolio company of</i></p> <p>SUN CAPITAL PARTNERS, INC.</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p>\$24,500,000 Senior Secured Credit Facility <i>was provided to support the acquisition of a</i></p> <p>Consumer Products Retail Company <i>by</i></p> <p> SPK CAPITAL LLC</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>
<p>\$125,000,000 Unitranche Credit Facility <i>was provided to support the growth of</i></p> <p>INCIPIO</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p>Undisclosed Senior Credit Facility <i>was provided to support the future growth of</i></p> <p>pure barre <i>lift • tone • burn</i></p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p>Undisclosed Senior Credit Facility <i>was provided to support the growth of</i></p> <p> GOODE</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p>\$27,000,000 Senior Secured Term Loan <i>was provided to support the growth of</i></p> <p>Alliance Time <i>A Division of Alliance Time</i></p> <p>Ashford</p> <p>Agent Monroe Capital <i>Innovative Capital Creating Value</i> www.monroecap.com</p>